

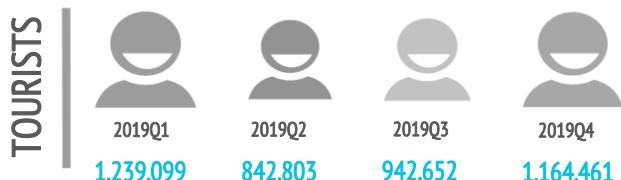
# TOURIST PROFILE BY QUARTER OF TRIP (2019) GRAN CANARIA

Canary Islands  
LATITUDE OF LIFE

## How many are they and how much do they spend?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>TOURISTS</b>					
Tourist arrivals (FRONTUR) (*)	1.24	0.84	0.94	1.16	4.19
Tourist arrivals > 15 years old (EGT) (*)	1.09	0.74	0.80	1.06	3.70
- book holiday package (*)	0.58	0.41	0.48	0.60	2.06
- do not book holiday package (*)	0.51	0.33	0.32	0.47	1.63
- % tourists who book holiday package	52.9%	55.2%	60.2%	55.9%	55.8%

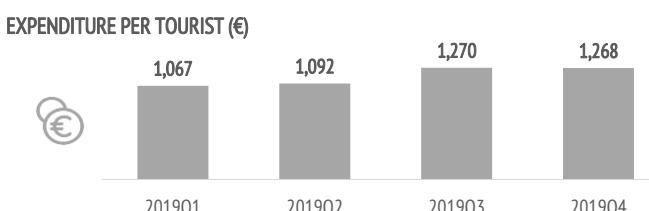
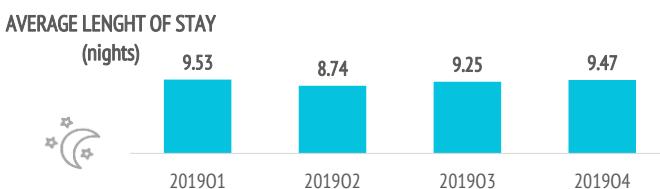
(\*) Million of tourists



## % TOURISTS WHO BOOK HOLIDAY PACKAGE



	2019Q1	2019Q2	2019Q3	2019Q4	2019
Expenditure per tourist (€)	1,067	1,092	1,270	1,268	1,174
- book holiday package	1,276	1,252	1,371	1,450	1,344
- holiday package	997	1,008	1,095	1,184	1,076
- others	279	244	277	266	268
- do not book holiday package	831	893	1,118	1,037	959
- flight	198	269	299	323	268
- accommodation	296	277	348	335	313
- others	337	347	470	379	377
Average lenght of stay	9.53	8.74	9.25	9.47	9.30
- book holiday package	9.12	8.62	8.88	9.16	8.98
- do not book holiday package	10.00	8.89	9.80	9.87	9.70
Average daily expenditure (€)	127.7	141.4	147.5	151.3	141.5
- book holiday package	149.8	157.5	158.7	171.5	159.7
- do not book holiday package	102.9	121.6	130.5	125.6	118.6
Total turnover (> 15 years old) (€m)	1,164	811	1,015	1,350	4,340
- book holiday package	737	514	659	864	2,774
- do not book holiday package	427	297	356	486	1,566



## Importance of each factor in the destination choice

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Climate	84.8%	77.3%	74.4%	84.8%	<b>81.1%</b>
Safety	46.6%	50.6%	50.0%	47.0%	<b>48.2%</b>
Sea	45.0%	46.0%	50.9%	50.5%	<b>48.0%</b>
Tranquility	42.5%	45.6%	47.7%	44.9%	<b>44.9%</b>
Beaches	40.4%	42.7%	48.4%	45.3%	<b>44.0%</b>
Accommodation supply	35.9%	42.1%	46.4%	40.6%	<b>40.8%</b>
European belonging	37.0%	37.9%	36.2%	35.6%	<b>36.6%</b>
Price	33.2%	35.1%	38.7%	30.0%	<b>33.8%</b>
Effortless trip	33.8%	33.6%	33.4%	33.7%	<b>33.7%</b>
Landscapes	31.9%	28.2%	30.0%	27.1%	<b>29.4%</b>
Environment	27.8%	28.6%	31.2%	26.9%	<b>28.4%</b>
Gastronomy	22.7%	22.3%	24.6%	22.1%	<b>22.8%</b>
Fun possibilities	17.0%	20.8%	28.2%	16.2%	<b>19.9%</b>
Authenticity	16.3%	17.2%	20.1%	14.5%	<b>16.8%</b>
Exoticism	9.6%	10.7%	14.0%	8.2%	<b>10.4%</b>
Shopping	8.2%	10.3%	13.0%	7.6%	<b>9.5%</b>
Nightlife	8.4%	10.6%	11.7%	7.1%	<b>9.2%</b>
Hiking trail network	12.3%	7.3%	5.6%	9.8%	<b>9.1%</b>
Culture	7.9%	7.1%	8.8%	6.0%	<b>7.4%</b>
Historical heritage	7.2%	7.6%	8.4%	5.9%	<b>7.2%</b>

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important")  
% of tourists who indicate that the factor is "very important" in their choice.

## % TOURISTS WHO CHOOSE BEACHES



## What is the main motivation for their holidays?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Rest	55.8%	61.0%	58.7%	62.1%	<b>59.3%</b>
Enjoy family time	14.6%	14.9%	17.1%	18.5%	<b>16.3%</b>
Have fun	7.6%	8.3%	9.9%	6.2%	<b>7.8%</b>
Explore the destination	17.3%	13.2%	12.4%	10.0%	<b>13.3%</b>
Practice their hobbies	2.3%	1.3%	1.0%	1.2%	<b>1.5%</b>
Other reasons	2.4%	1.4%	0.9%	1.9%	<b>1.7%</b>

## How far in advance do they book their trip?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
The same day	1.1%	1.0%	1.4%	1.0%	<b>1.1%</b>
Between 1 and 30 days	32.5%	25.0%	26.3%	23.8%	<b>27.2%</b>
Between 1 and 2 months	26.1%	23.0%	20.4%	22.4%	<b>23.2%</b>
Between 3 and 6 months	26.8%	33.7%	32.0%	32.4%	<b>30.9%</b>
More than 6 months	13.5%	17.4%	19.9%	20.4%	<b>17.7%</b>

## % TOURISTS BOOKING MORE THAN 6 MONTHS IN ADVANCE



Picture: Freepik.com

Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

# TOURIST PROFILE BY QUARTER OF TRIP (2019) GRAN CANARIA



## What channels did they use to get information about the trip? 🔎

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Previous visits to the Canary Islands	55.4%	49.5%	44.2%	57.0%	<b>52.2%</b>
Friends or relatives	27.9%	25.5%	27.4%	23.5%	<b>26.0%</b>
Internet or social media	52.9%	51.7%	52.1%	50.7%	<b>51.8%</b>
Mass Media	1.5%	1.2%	1.1%	1.4%	<b>1.4%</b>
Travel guides and magazines	7.1%	7.8%	6.7%	6.9%	<b>7.1%</b>
Travel Blogs or Forums	4.0%	4.3%	5.4%	3.4%	<b>4.2%</b>
Travel TV Channels	0.6%	0.6%	0.5%	0.8%	<b>0.7%</b>
Tour Operator or Travel Agency	19.3%	21.8%	25.6%	23.4%	<b>22.3%</b>
Public administrations or similar	0.2%	0.7%	0.3%	0.5%	<b>0.4%</b>
Others	2.1%	3.1%	2.3%	2.5%	<b>2.5%</b>

\* Multi-choice question

## Other expenses

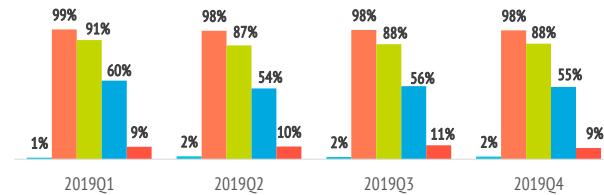
	2019Q1	2019Q2	2019Q3	2019Q4	2019
Restaurants or cafes	71.3%	61.6%	62.0%	61.2%	<b>64.4%</b>
Supermarkets	62.3%	55.5%	60.1%	58.4%	<b>59.3%</b>
Car rental	26.1%	22.6%	24.2%	20.1%	<b>23.3%</b>
Organized excursions	14.2%	18.9%	23.5%	16.7%	<b>17.9%</b>
Taxi, transfer, chauffeur service	50.1%	54.0%	57.1%	55.5%	<b>54.0%</b>
Theme Parks	4.5%	5.5%	7.8%	5.1%	<b>5.6%</b>
Sport activities	5.4%	5.3%	7.2%	5.3%	<b>5.7%</b>
Museums	4.0%	2.6%	3.4%	3.2%	<b>3.4%</b>
Flights between islands	3.9%	3.3%	3.5%	3.2%	<b>3.5%</b>

## Activities in the Canary Islands

	2019Q1	2019Q2	2019Q3	2019Q4	2019
0 hours	1.2%	2.2%	1.7%	1.9%	<b>1.7%</b>
1 - 2 hours	8.1%	11.1%	10.8%	10.1%	<b>9.9%</b>
3 - 6 hours	30.9%	32.8%	31.9%	32.9%	<b>32.1%</b>
7 - 12 hours	50.4%	44.3%	45.1%	46.4%	<b>46.9%</b>
More than 12 hours	9.4%	9.6%	10.6%	8.6%	<b>9.5%</b>

### TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION

0 hours More than 1 hour More than 3 hours More than 7 hours More than 12 hours



## Where do they stay? 🏨

	2019Q1	2019Q2	2019Q3	2019Q4	2019
1-2-3* Hotel	14.7%	17.0%	16.3%	14.4%	<b>15.4%</b>
4* Hotel	26.8%	35.4%	33.5%	29.7%	<b>30.8%</b>
5* Hotel / 5* Luxury Hotel	6.0%	9.0%	9.7%	7.4%	<b>7.8%</b>
Aparthotel / Tourist Villa	25.7%	20.9%	25.2%	24.7%	<b>24.4%</b>
House/room rented in a private dwelling	8.5%	4.6%	3.3%	7.1%	<b>6.2%</b>
Private accommodation <sup>(1)</sup>	9.4%	7.6%	7.6%	8.7%	<b>8.4%</b>
Others (Cottage, cruise, camping,..)	8.9%	5.4%	4.4%	8.0%	<b>6.9%</b>

(1) Own property /House of friends or relatives / Free housing exchange / Other private accommodation.

## What do they book? 🎪

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Room only	41.7%	28.2%	29.0%	33.7%	<b>33.9%</b>
Bed and Breakfast	15.6%	14.2%	12.0%	14.1%	<b>14.1%</b>
Half board	17.1%	22.5%	21.2%	21.3%	<b>20.3%</b>
Full board	2.3%	3.2%	2.3%	2.1%	<b>2.4%</b>
All inclusive	23.4%	31.9%	35.5%	28.8%	<b>29.3%</b>

“

33.9% of tourists book room only.



41.7%

2019Q1



29.0%

2019Q3



28.2%

2019Q2



33.7%

2019Q4

Beauty and health treatments  
Activities at sea  
Sea excursions  
Organized excursions  
Nightlife  
Taste Canarian gastronomy  
Beach  
Walk  
Explore the island  
Wineries/markets  
Nature activities  
Sport activities  
Astronomical observation  
Museums

Latitude of Life

## TOURIST PROFILE BY QUARTER OF TRIP (2019)

### GRAN CANARIA



#### Which places do they visit in Lanzarote?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Dunas de Maspalomas	48.2%	51.2%	52.6%	46.7%	<b>49.3%</b>
Las Palmas de Gran Canaria	45.0%	45.6%	50.8%	42.4%	<b>45.6%</b>
Puerto de Mogán	41.7%	39.1%	46.0%	36.9%	<b>40.7%</b>
El interior (cumbres)	24.6%	19.8%	16.6%	19.2%	<b>20.3%</b>
El Norte	20.6%	18.1%	19.5%	16.2%	<b>18.6%</b>
Roque Nublo	15.6%	13.6%	12.3%	13.4%	<b>13.9%</b>
Agaete	15.2%	11.6%	14.4%	11.9%	<b>13.4%</b>
Teror	13.3%	11.9%	13.3%	11.1%	<b>12.4%</b>
Barranco de Guayadeque	7.9%	6.9%	7.0%	5.5%	<b>6.8%</b>

”

5 in 10 tourists in Gran Canaria visit  
Maspalomas Dunes nature reserve



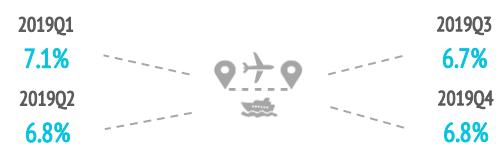
2019Q1	48.2%
2019Q2	51.2%
2019Q3	52.6%
2019Q4	46.7%

#### Internet usage during their trip

#### How many islands do they visit during their trip?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
One island	92.9%	93.2%	93.3%	93.2%	<b>93.1%</b>
Two islands	5.6%	5.7%	5.9%	5.9%	<b>5.8%</b>
Three or more islands	1.5%	1.1%	0.8%	0.9%	<b>1.1%</b>

#### % TOURISTS VISITING MORE THAN ONE ISLAND



#### Internet usage during their trip

#### How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2019Q1	2019Q1	2019Q1	2019Q1	2019Q1
Average rating	8.70	8.63	8.62	8.59	<b>8.64</b>
Experience in the Canary Islands	2019Q1	2019Q1	2019Q1	2019Q1	2019Q1
Worse or much worse than expected	2.1%	2.4%	3.2%	1.5%	<b>2.2%</b>
Lived up to expectations	56.5%	58.5%	55.2%	60.2%	<b>57.7%</b>
Better or much better than expected	41.4%	39.1%	41.6%	38.3%	<b>40.1%</b>

#### Future intentions (scale 1-10)

Future intentions (scale 1-10)	2019Q1	2019Q1	2019Q1	2019Q1	2019Q1
Return to the Canary Islands	8.81	8.68	8.44	8.75	<b>8.69</b>
Recommend visiting the Canary Islands	8.98	8.86	8.76	8.92	<b>8.89</b>

#### How many are loyal to the Canary Islands?

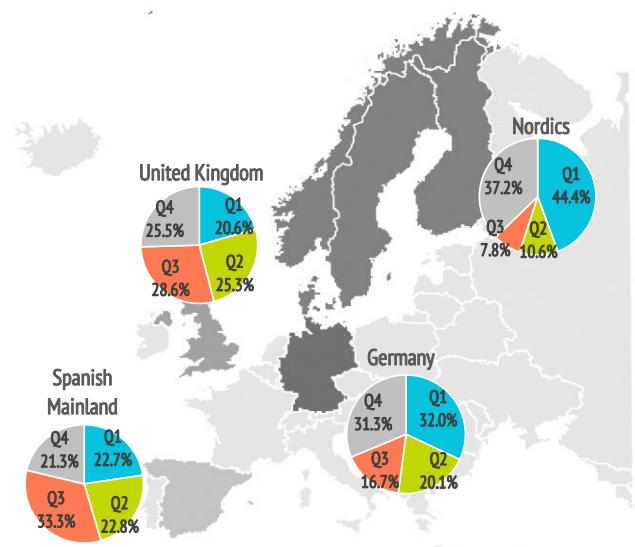
	2019Q1	2019Q1	2019Q1	2019Q1	2019Q1
Repeat tourists	70.6%	65.1%	57.2%	73.2%	<b>67.3%</b>
Repeat tourists (last 5 years)	14.5%	13.9%	10.4%	17.9%	<b>14.5%</b>
Repeat tourists (last 5 years)(5 or more visits)	77.7%	72.4%	64.9%	79.6%	<b>74.4%</b>
At least 10 previous visits	22.7%	22.3%	15.3%	26.6%	<b>22.2%</b>

\* Multi-choice question

Internet usage in the Canary Islands	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>Did not use the Internet</b>	<b>8.8%</b>	<b>7.8%</b>	<b>6.2%</b>	<b>7.2%</b>	<b>7.6%</b>
<b>Used the Internet</b>	<b>91.2%</b>	<b>92.2%</b>	<b>93.8%</b>	<b>92.8%</b>	<b>92.4%</b>
- Own Internet connection	38.4%	37.8%	39.1%	35.7%	<b>37.6%</b>
- Free Wifi connection	37.6%	39.1%	38.2%	41.9%	<b>39.3%</b>
<b>Applications*</b>					
- Search for locations or maps	61.5%	57.5%	63.0%	59.1%	<b>60.3%</b>
- Search for destination info	45.6%	40.6%	45.9%	43.0%	<b>43.9%</b>
- Share pictures or trip videos	53.3%	53.7%	56.5%	52.6%	<b>53.9%</b>
- Download tourist apps	6.8%	6.2%	5.9%	6.8%	<b>6.5%</b>
- Others	25.7%	25.8%	21.5%	27.2%	<b>25.2%</b>

\* Multi-choice question

#### GRAN CANARIA: MAIN MARKETS % TOURISTS BY QUARTER OF TRIP



# TOURIST PROFILE BY QUARTER OF TRIP (2019)

## GRAN CANARIA



### Where are they from?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Germany	22.8%	21.0%	16.2%	22.9%	<b>21.1%</b>
United Kingdom	12.4%	22.4%	23.5%	15.8%	<b>17.8%</b>
Spanish Mainland	12.0%	17.7%	24.1%	11.5%	<b>15.6%</b>
Sweden	11.4%	4.1%	2.5%	11.0%	<b>7.9%</b>
Norway	11.1%	4.2%	3.4%	9.0%	<b>7.5%</b>
Netherlands	4.5%	6.5%	6.6%	5.5%	<b>5.6%</b>
Denmark	4.9%	2.0%	1.7%	3.0%	<b>3.1%</b>
Finland	4.8%	1.0%	0.1%	4.6%	<b>2.9%</b>
Belgium	1.7%	3.5%	3.2%	2.0%	<b>2.5%</b>
Italy	2.5%	2.4%	2.7%	2.1%	<b>2.4%</b>
Switzerland	1.6%	2.3%	2.6%	2.7%	<b>2.3%</b>
France	1.6%	2.9%	3.0%	1.8%	<b>2.2%</b>
Poland	2.4%	2.3%	2.5%	1.1%	<b>2.0%</b>
Ireland	1.4%	1.9%	2.1%	1.5%	<b>1.7%</b>
Austria	0.5%	0.9%	0.8%	0.7%	<b>0.7%</b>
Portugal	0.2%	0.8%	1.3%	0.4%	<b>0.6%</b>
Czech Republic	0.6%	0.4%	0.5%	0.3%	<b>0.5%</b>
Others	3.7%	3.7%	3.2%	3.9%	<b>3.6%</b>

### Who are they?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
<u>Gender</u>					
Men	49.7%	52.8%	51.3%	52.2%	<b>51.4%</b>
Women	50.3%	47.2%	48.7%	47.8%	<b>48.6%</b>
<u>Age</u>					
Average age (tourist > 15 years old)	49.3	46.0	41.2	50.5	<b>47.2</b>
Standard deviation	15.7	15.4	14.2	14.9	<b>15.5</b>
<u>Age range (&gt; 15 years old)</u>					
16 - 24 years old	6.5%	7.8%	15.1%	4.5%	<b>8.0%</b>
25 - 30 years old	9.0%	12.4%	13.4%	7.3%	<b>10.2%</b>
31 - 45 years old	25.5%	28.7%	32.2%	24.8%	<b>27.4%</b>
46 - 60 years old	31.5%	30.3%	29.7%	35.5%	<b>32.1%</b>
Over 60 years old	27.5%	20.8%	9.5%	27.8%	<b>22.3%</b>
<u>Occupation</u>					
Salaried worker	46.4%	57.3%	62.7%	52.6%	<b>53.9%</b>
Self-employed	11.2%	11.8%	10.8%	11.2%	<b>11.2%</b>
Unemployed	1.3%	1.5%	1.5%	0.6%	<b>1.2%</b>
Business owner	11.9%	9.2%	10.5%	10.7%	<b>10.7%</b>
Student	3.6%	3.6%	6.4%	2.1%	<b>3.8%</b>
Retired	24.1%	15.4%	6.6%	21.3%	<b>17.8%</b>
Unpaid domestic work	0.5%	0.6%	0.6%	0.5%	<b>0.5%</b>
Others	1.0%	0.6%	1.1%	0.9%	<b>0.9%</b>
<u>Annual household income level</u>					
Less than €25,000	15.4%	17.5%	19.4%	13.8%	<b>16.2%</b>
€25,000 - €49,999	36.4%	36.9%	40.3%	31.0%	<b>35.8%</b>
€50,000 - €74,999	24.0%	23.1%	21.6%	27.5%	<b>24.3%</b>
More than €74,999	24.2%	22.5%	18.8%	27.7%	<b>23.7%</b>
<u>Education level</u>					
No studies	2.4%	3.4%	5.6%	2.5%	<b>3.3%</b>
Primary education	3.3%	2.8%	2.9%	3.5%	<b>3.2%</b>
Secondary education	27.1%	25.4%	23.9%	26.8%	<b>26.0%</b>
Higher education	67.2%	68.4%	67.5%	67.2%	<b>67.5%</b>

### Who do they come with?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Unaccompanied	13.6%	15.9%	12.5%	14.1%	<b>14.0%</b>
Only with partner	50.9%	43.7%	39.8%	47.7%	<b>46.1%</b>
Only with children (< 13 years old)	3.5%	5.5%	7.9%	4.7%	<b>5.2%</b>
Partner + children (< 13 years old)	4.4%	5.1%	7.9%	4.8%	<b>5.4%</b>
Other relatives	6.3%	7.9%	9.8%	8.1%	<b>7.9%</b>
Friends	9.3%	6.7%	7.0%	5.8%	<b>7.3%</b>
Work colleagues	0.8%	1.4%	0.5%	1.0%	<b>0.9%</b>
Organized trip	0.2%	0.6%	0.0%	0.3%	<b>0.3%</b>
Other combinations <sup>(1)</sup>	11.0%	13.1%	14.6%	13.5%	<b>12.9%</b>

<sup>(1)</sup> Different situations have been isolated

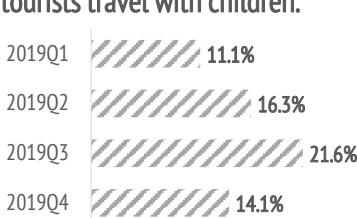
Tourists with children	11.1%	16.3%	21.6%	14.1%	15.3%
- Between 0 and 2 years old	1.6%	1.7%	1.3%	0.8%	1.3%
- Between 3 and 12 years old	8.7%	13.3%	19.0%	12.3%	12.9%
- Between 0 -2 and 3-12 years	0.9%	1.4%	1.2%	1.1%	1.1%
Tourists without children	88.9%	83.7%	78.4%	85.9%	84.7%
Group composition:					
- 1 person	16.8%	19.2%	14.2%	16.7%	<b>16.7%</b>
- 2 people	59.3%	51.9%	47.9%	55.1%	<b>54.1%</b>
- 3 people	9.5%	12.0%	15.7%	10.4%	<b>11.6%</b>
- 4 or 5 people	12.1%	13.5%	18.6%	14.4%	<b>14.5%</b>
- 6 or more people	2.2%	3.4%	3.4%	3.4%	<b>3.1%</b>
Average group size:	2.30	2.41	2.61	2.45	2.43

”

15.3% of tourists travel with children.



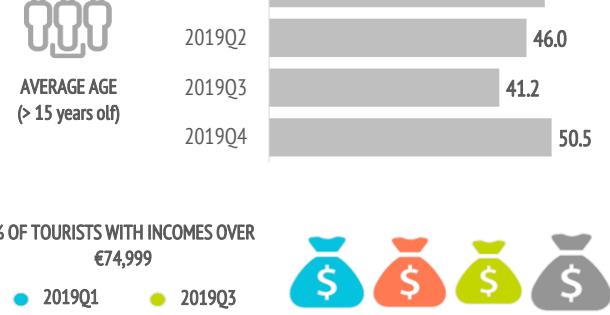
(under the age of 13)



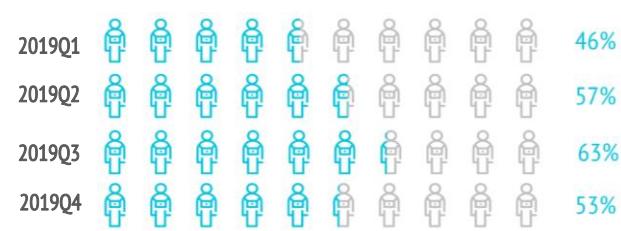
### Who are they?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
<u>Gender</u>					
Men	49.7%	52.8%	51.3%	52.2%	<b>51.4%</b>
Women	50.3%	47.2%	48.7%	47.8%	<b>48.6%</b>
<u>Age</u>					
Average age (tourist > 15 years old)	49.3	46.0	41.2	50.5	<b>47.2</b>
Standard deviation	15.7	15.4	14.2	14.9	<b>15.5</b>
<u>Age range (&gt; 15 years old)</u>					
16 - 24 years old	6.5%	7.8%	15.1%	4.5%	<b>8.0%</b>
25 - 30 years old	9.0%	12.4%	13.4%	7.3%	<b>10.2%</b>
31 - 45 years old	25.5%	28.7%	32.2%	24.8%	<b>27.4%</b>
46 - 60 years old	31.5%	30.3%	29.7%	35.5%	<b>32.1%</b>
Over 60 years old	27.5%	20.8%	9.5%	27.8%	<b>22.3%</b>
<u>Occupation</u>					
Salaried worker	46.4%	57.3%	62.7%	52.6%	<b>53.9%</b>
Self-employed	11.2%	11.8%	10.8%	11.2%	<b>11.2%</b>
Unemployed	1.3%	1.5%	1.5%	0.6%	<b>1.2%</b>
Business owner	11.9%	9.2%	10.5%	10.7%	<b>10.7%</b>
Student	3.6%	3.6%	6.4%	2.1%	<b>3.8%</b>
Retired	24.1%	15.4%	6.6%	21.3%	<b>17.8%</b>
Unpaid domestic work	0.5%	0.6%	0.6%	0.5%	<b>0.5%</b>
Others	1.0%	0.6%	1.1%	0.9%	<b>0.9%</b>
<u>Annual household income level</u>					
Less than €25,000	15.4%	17.5%	19.4%	13.8%	<b>16.2%</b>
€25,000 - €49,999	36.4%	36.9%	40.3%	31.0%	<b>35.8%</b>
€50,000 - €74,999	24.0%	23.1%	21.6%	27.5%	<b>24.3%</b>
More than €74,999	24.2%	22.5%	18.8%	27.7%	<b>23.7%</b>
<u>Education level</u>					
No studies	2.4%	3.4%	5.6%	2.5%	<b>3.3%</b>
Primary education	3.3%	2.8%	2.9%	3.5%	<b>3.2%</b>
Secondary education	27.1%	25.4%	23.9%	26.8%	<b>26.0%</b>
Higher education	67.2%	68.4%	67.5%	67.2%	<b>67.5%</b>

### % OF TOURISTS WITH INCOMES OVER €74,999



### % SALARIED WORKED TOURISTS



Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.